



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 04/2023

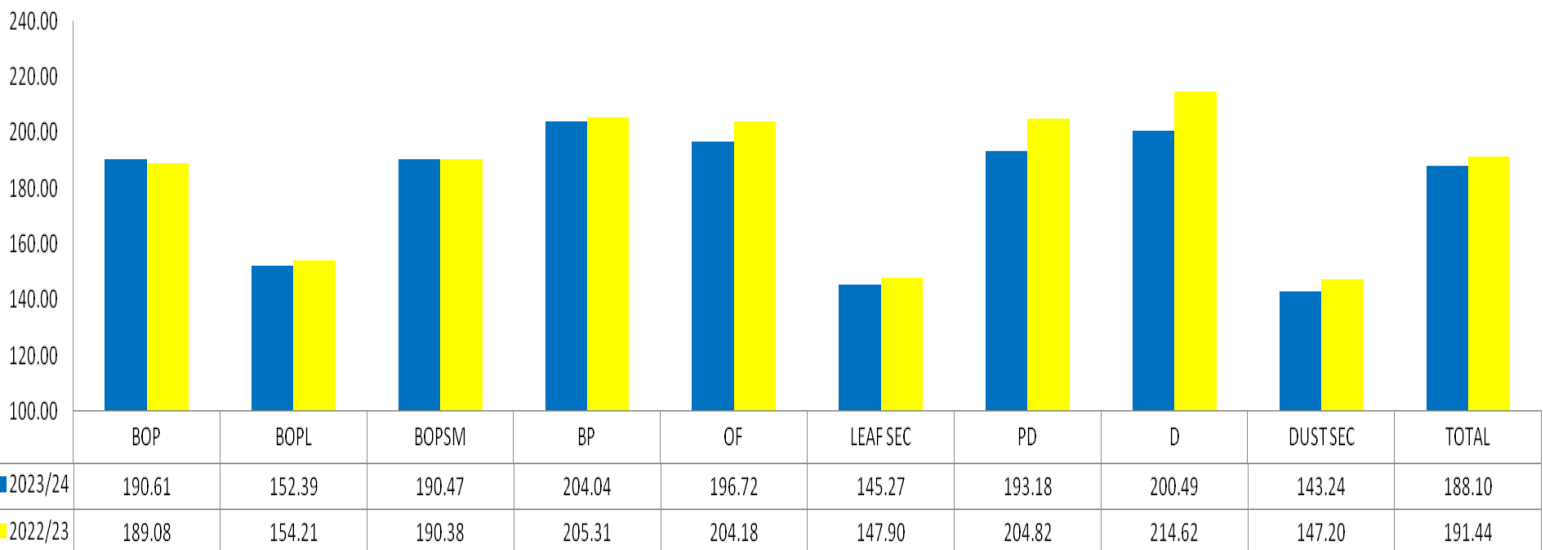
Market Report	
LEAF	DUST
* Market witnessed fair demand. * Select cleaner descriptions around last. * Remainder easier. * Browner varieties met with less enquiry and witnessed withdrawals.	* Market witnessed fair demand. * All sorts irregular and lower.

Buying Analysis	
LEAF	DUST
* MAJOR BLENDERS: Operated. * WI: Operated. * INTERNALS : Fair support. * EXPORTERS : Selective enquiry on bolder broken.	* MAJOR BLENDERS: Selective. * WI: Operated. * INTERNALS : Fair support.

AUCTION AVERAGES												
	2023/24			2022/23			2021/22			UPTO Sale 04		
	Sale 04	Sale 03	+/-	Sale 04	Sale 03	+/-	Sale 04	Sale 03	+/-	2023/24	2022/23	2021/22
LEAF	128.74	131.83	-3.09	140.15	139.83	0.31	149.21	149.57	-0.36	189.44	190.50	184.33
DUST	122.58	127.80	-5.22	142.42	139.33	3.09	141.21	144.49	-3.28	184.63	193.93	180.25
TOTAL	127.09	130.81	-3.72	140.70	139.70	0.99	147.01	148.09	-1.09	188.10	191.44	183.13

GTAC AUCTION AVERAGES										
SALE		49	50	51	52	1	2	3	4	
LEAF	2023/24	170.68	163.90	159.04	151.30	146.45	137.47	131.83	128.74	
	2022/23	170.05	158.26	159.03	153.87	146.08	143.49	139.83	140.15	
DUST	2023/24	165.67	165.07	155.90	149.06	146.32	134.02	127.80	122.58	
	2022/23	177.74	173.96	165.80	162.14	152.51	148.50	139.33	142.42	
TOTAL	2023/24	169.29	164.19	158.29	150.73	146.10	136.53	130.81	127.09	
	2022/23	172.19	162.63	160.80	155.95	147.78	144.77	139.70	140.70	

GTAC Grade Wise Averages Upto Sale 04

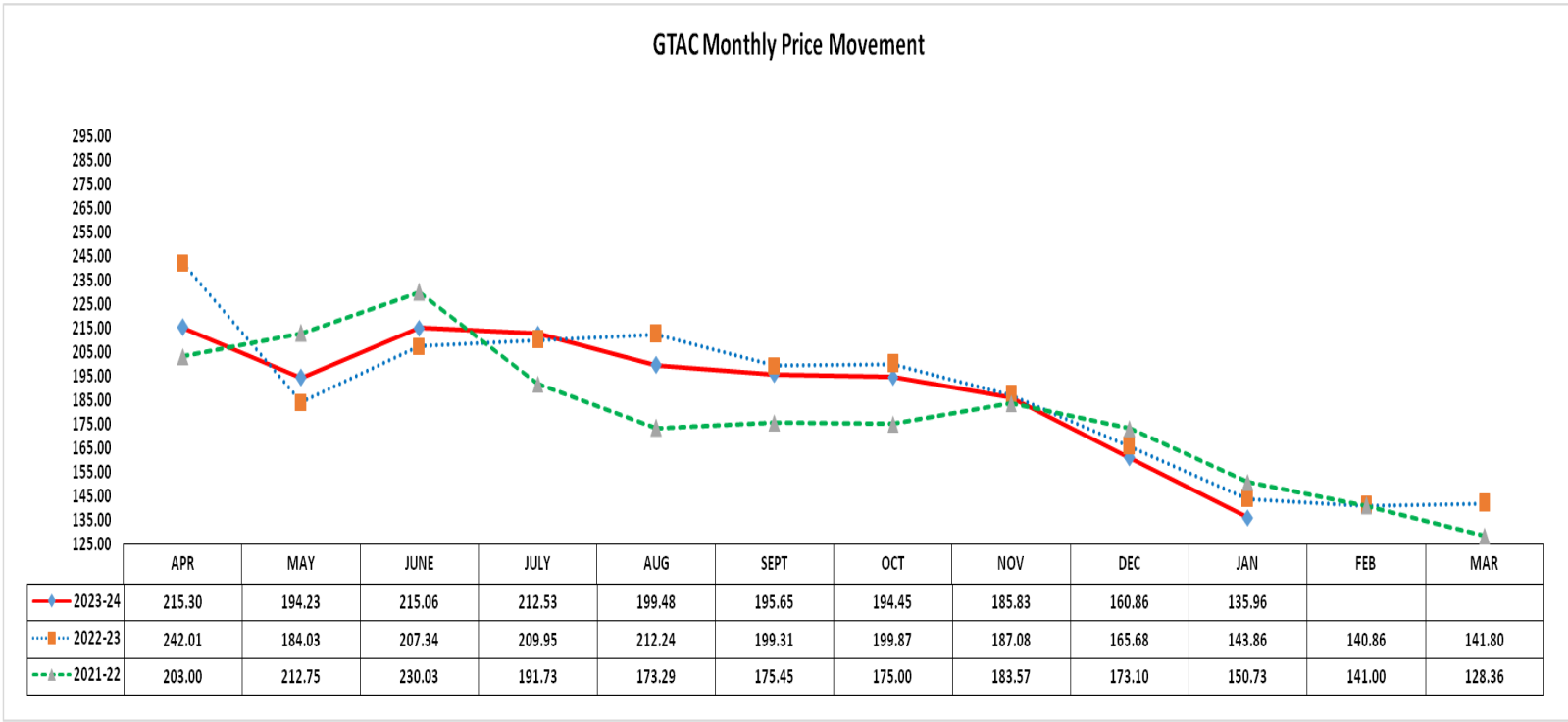


OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)												
	THIS SALE				LAST SALE				UPTO Sale 04			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1612984.35	1217464.1	137.57	25%	2235634.2	1444327.5	139.54	35%	97149617.0	66594186.5	195.88	31%
FANNINGS	631027.45	388922.6	130.15	38%	867908.7	459593.3	135.34	47%	36064503.6	21523642.0	196.72	40%
LEAF SEC.	532878.8	399908.5	100.47	25%	628353.2	507926.4	106.74	19%	14859054.4	11716143.0	139.45	21%
LEAF TOTAL	2776890.6	2006295.1	128.74	28%	3731896.1	2411847.2	131.83	35%	148073175.0	99833971.6	189.44	33%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	895126.1	528360.3	130.95	41%	1134160.6	545032.7	137.08	52%	50349468.4	29797853.8	196.86	41%
DUST SEC.	393499.4	201782.0	100.66	49%	471552.4	271273.6	109.14	42%	12116681.8	8804199.8	143.24	27%
DUST TOTAL	1288625.5	730142.3	122.58	43%	1605713.0	816306.3	127.80	49%	62466150.1	38602053.54	184.63	38%
TOTAL	4065516.1	2736437.4	127.09	33%	5337609.1	3228153.5	130.81	40%	210539325.1	138436025.09	188.10	34%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 04			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	2776890.6	2006295.1	128.74	28%	3731896.1	2411847.2	131.83	35%	148073175.0	99833971.6	189.44	33%
2022/23	1952568.0	1475514.7	140.15	24%	2664974.5	1901234.8	139.83	29%	146147000.6	98016592.5	190.50	33%
DUST												
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	1288625.5	730142.3	122.58	43%	1605713.0	816306.3	127.80	49%	62466150.1	38602053.5	184.63	38%
2022/23	576648.9	470219.6	142.42	18%	849593.3	656360.0	139.33	23%	51959268.5	37124248.1	193.93	29%
TOTAL												
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	4065516.1	2736437.4	127.09	33%	5337609.1	3228153.5	130.81	40%	210539325.1	138436025.1	188.10	34%
2022/23	2529216.9	1945734.3	140.70	23%	3514567.8	2557594.8	139.70	27%	198106269.1	135140840.6	191.44	32%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2023/24		UP TO Sale 04			2023/24		UP TO Sale 04		
	Sale 04	Sale 03	2023/24	2022/23	2021/22	Sale 04	Sale 03	2023/24	2022/23	2021/22
BELOW 100	19.43	16.34	1.86	0.74	0.36	24.23	18.14	1.99	0.81	0.71
BETWEEN 100.00-119.99	31.25	30.27	9.32	8.32	5.63	27.95	30.32	9.45	7.72	9.68
BETWEEN 120.00-139.99	20.76	19.20	12.83	12.72	14.75	21.91	19.24	14.04	13.53	19.39
BETWEEN 140.00-159.99	11.98	16.00	14.01	14.67	18.68	14.68	15.58	15.60	14.87	16.25
BETWEEN 160.00-179.99	5.94	6.62	11.84	14.76	16.08	5.17	6.23	11.00	14.45	12.73
BETWEEN 180.00-199.99	3.28	3.79	9.25	10.39	11.96	2.19	3.72	8.47	8.78	10.10
BETWEEN 200.00-219.99	2.72	3.41	10.69	9.54	9.64	1.37	2.93	11.05	8.24	7.80
BETWEEN 220.00-239.99	2.05	1.80	9.53	6.80	6.77	1.59	2.02	8.96	6.61	5.72
BETWEEN 240.00-259.99	1.42	1.24	6.38	6.20	4.73	0.38	1.00	6.77	6.61	4.15
BETWEEN 260.00-279.99	0.52	0.39	4.75	5.11	3.46	0.11	0.62	4.99	4.68	3.87
BETWEEN 280.00-299.99	0.15	0.26	2.83	3.61	2.80	0.00	0.00	3.33	3.87	3.59
300 AND ABOVE	0.50	0.70	6.70	7.15	5.14	0.43	0.20	4.34	9.84	6.02

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2023			LAST YEAR-2022			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
5	26829	8986	35815	19800	4813	24613	7029	4173	11202
6	18177	8174	26351	11539	3153	14692	6638	5021	11659
7	16717	4923	21640	12932	2435	15367	3785	2488	6273
TOTAL	61723	22083	83806	44271	10401	54672	17452	11682	29134



* Please note January 2023-24 Price is calculated on Sale 01,02,03,04 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 04											
	CTC LEAF			DUST				TOTAL			
OFFER	27,76,890.6		Kgs	OFFER	12,88,625.5		Kgs	OFFER	40,65,516.1		Kgs
SOLD	20,06,295.1		Kgs	SOLD	7,30,142.3		Kgs	SOLD	27,36,437.4		Kgs
SOLD %	72%			SOLD %	57%			SOLD %	67%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	2,00,779.6	108.96	10%	TCPL	17,446.5	107.82	2%	TCPL	2,18,226.1	108.86	8%
HUL	2,90,264.0	120.03	14%	HUL	46,123.8	140.84	6%	HUL	3,36,387.8	122.88	12%
W.India	2,83,586.0	137.13	14%	W.India	1,45,222.5	112.35	20%	W.India	4,28,808.5	128.74	16%
WI.Pack	32,832.2	159.51	2%	WI.Pack	1,15,375.3	131.80	16%	WI.Pack	1,48,207.5	137.94	5%
N.India	4,35,409.4	135.15	22%	N.India	87,923.3	130.66	12%	N.India	5,23,332.7	134.39	19%
NI.Pack	1,37,244.3	127.49	7%	NI.Pack	54,537.0	129.95	7%	NI.Pack	1,91,781.3	128.19	7%
Packeteers	1,38,826.2	130.81	7%	Packeteers	61,764.6	113.90	8%	Packeteers	2,00,590.8	125.60	7%
C.India	22,769.0	143.22	1%	C.India	12,785.6	140.99	2%	C.India	35,554.6	142.42	1%
Exports	1,16,109.9	107.62	6%	Exports	94,974.2	112.99	13%	Exports	2,11,084.1	110.03	8%
Local	1,55,203.0	148.20	8%	Local	56,780.9	127.68	8%	Local	2,11,983.9	142.70	8%
S.India	11,939.3	157.05	1%	S.India	12,769.7	114.75	2%	S.India	24,709.0	135.19	1%
Others	1,81,332.3	123.01	9%	Others	24,438.9	112.14	3%	Others	2,05,771.2	121.72	8%
TOTAL	20,06,295.1	128.74	100%	TOTAL	7,30,142.3	122.58	100%	TOTAL	27,36,437.4	127.09	100%

ASSAM BATTING ORDER (GTAC+CTTA(SALE 3)) Upto Sale 04						
MARK	2023-24			2022-23		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	6,14,679.6	461.22	1	8,02,118.4	401.15
HOOKHMOL	2	4,40,124.2	429.04	2	3,98,551.0	400.48
Mokrung	3	3,31,712.2	426.11	5	4,49,695.6	389.46
Halmari	4	7,84,791.6	392.10	3	6,86,386.3	394.66
Sotai	5	1,54,863.1	386.11	7	1,99,516.2	362.20
Salkathoni	6	4,50,781.1	382.40	6	5,26,425.4	375.28
Banamalie	7	1,90,104.7	365.75	4	1,83,856.6	389.87
Borjan	8	7,49,550.3	356.98	10	7,62,701.1	337.11
DOOMURDULLUNG	9	3,31,899.0	356.97	8	2,28,838.1	352.83
Deckiajuli	10	5,71,900.7	356.33	31	7,25,509.2	291.79
Ghillidary	11	3,49,028.5	355.17	15	3,66,952.5	319.96
HAJUA	12	2,59,178.8	341.00	9	1,94,018.6	344.29
KAMARBUND	13	2,07,178.2	333.40	11	1,87,473.6	335.60
NAHORHABICLONALSPECIAL	14	1,75,633.3	329.33	17	2,13,743.2	313.90
Gelakey	15	2,06,068.7	324.40	12	1,85,770.8	331.51
Duflating	16	4,93,226.9	320.96	16	4,91,013.0	319.43
Kharikatia	17	4,52,732.6	318.94	22	7,63,147.8	303.24
Deha	18	4,48,410.6	311.62	13	3,93,021.4	327.88
Khona	19	3,22,946.6	310.15	14	2,62,593.2	322.31
DOOLAHAT	20	5,38,682.7	310.14	28	6,70,145.0	293.96
Hatimara	21	2,88,400.2	308.44	327	1,17,015.6	165.01
Bettybari	22	6,64,542.4	307.37	19	5,93,022.7	309.43
Haroocharai	23	3,14,442.0	305.35	127	3,23,864.0	234.55
Silonibari	24	2,82,145.6	302.89	36	4,72,841.0	286.40
KOPOU	25	2,00,198.5	293.90		37,076.0	318.68

*Above 1 Lakh Kgs

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